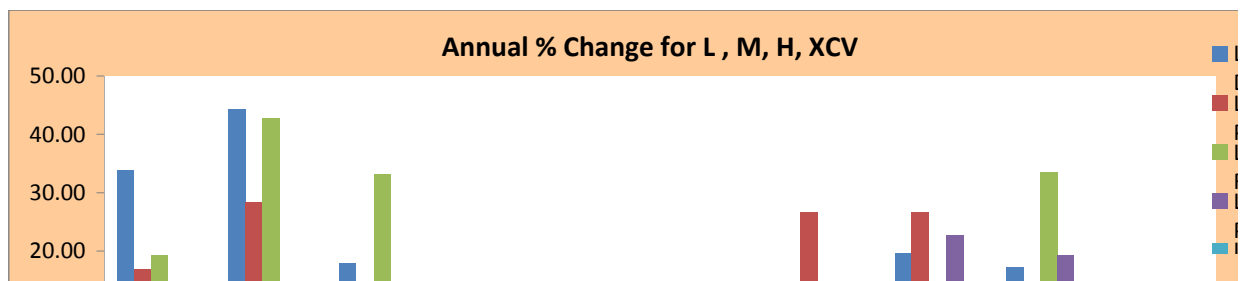
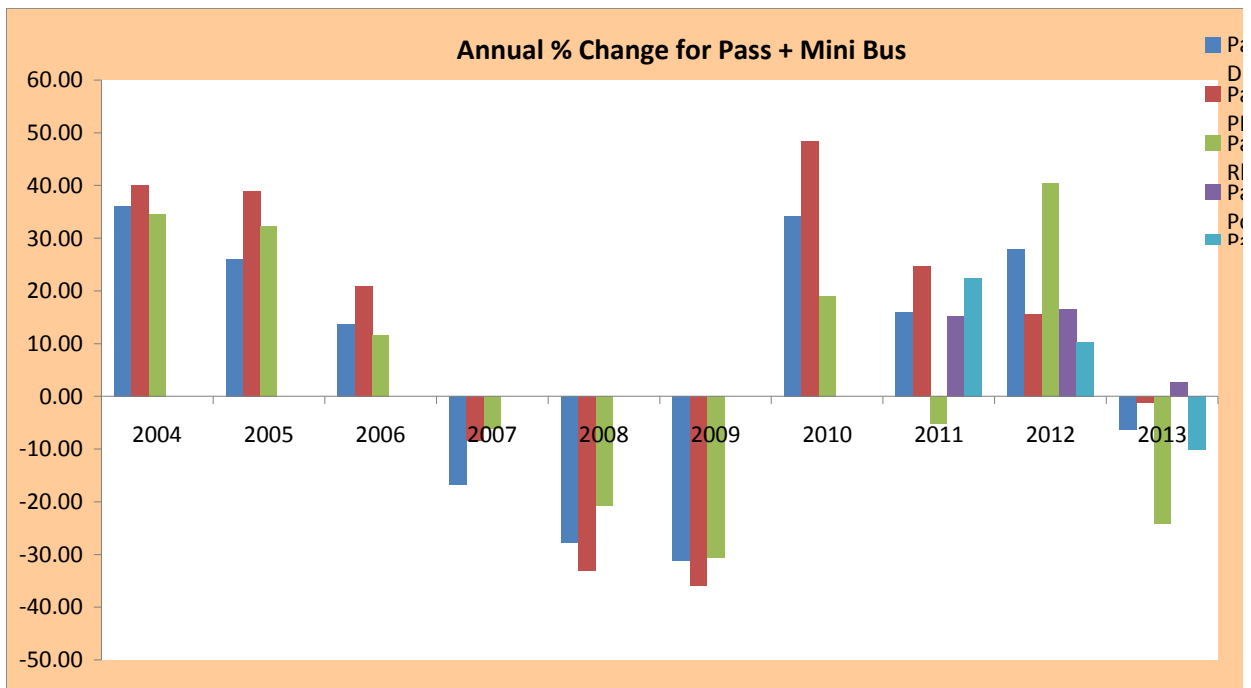
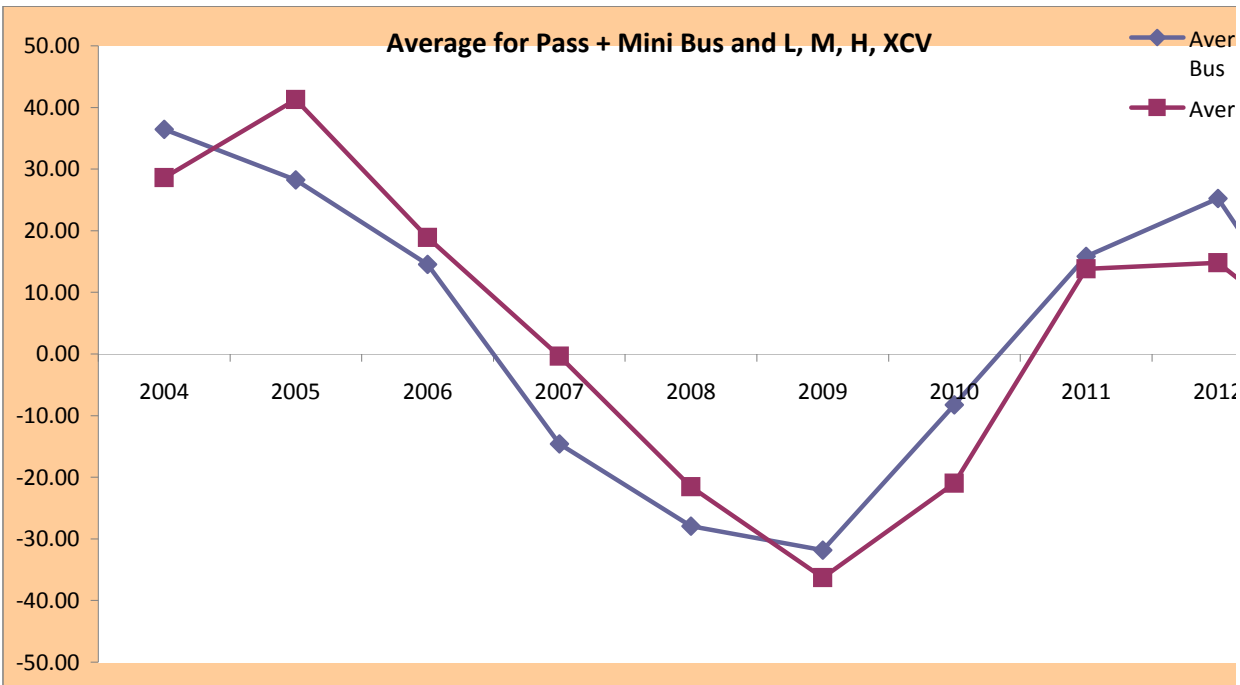


New Vehicle Sales	Durban		PMB		RBar
	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus
Jan-10	1,255	435	271	136	159
Feb-10	1,079	453	221	128	129
Mar-10	1,350	481	286	148	146
Apr-10	1,078	480	240	106	138
May-10	1,183	505	249	113	148
Jun-10	1,298	547	270	131	156
Jul-10	1,287	501	255	132	61
Aug-10	1,417	532	242	132	173
Sep-10	1,001	426	204	152	139
Oct-10	1,005	461	218	129	76
Nov-10	1,097	392	237	118	159
Dec-10	1,516	547	281	141	174
Jan-11	1,324	448	322	111	189
Feb-11	1,618	510	325	174	201
Mar-11	1,748	731	347	208	190
Apr-11	1,090	558	250	151	101
May-11	1,196	487	298	187	102
Jun-11	1,361	572	348	180	112
Jul-11	1,312	517	288	192	111
Aug-11	1,444	608	325	134	114
Sep-11	1,362	606	284	137	103
Oct-11	1,449	644	303	173	108
Nov-11	1,357	557	292	182	103
Dec-11	1,631	654	327	153	139
Jan-12	1,495	432	371	125	208
Feb-12	1,457	597	334	151	216
Mar-12	1,861	599	367	193	277
Apr-12	1,332	564	303	155	116
May-12	1,608	622	387	201	131
Jun-12	1,597	627	360	155	129
Jul-12	1,520	672	355	163	143
Aug-12	1,746	578	354	188	120
Sep-12	1,672	597	394	164	134
Oct-12	2,396	1,011	338	166	282
Nov-12	2,249	959	333	158	233
Dec-12	2,692	820	392	173	221
Jan-13	1537	634	339	179	122
Feb-13	1769	673	356	180	158
Mar-13	1,761	705	364	161	139
					Ann
	Durban		PMB		RBar
	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus
Average 2003	1,119	390	180	114	113
Average 2004	1,523	522	252	133	152
Average 2005	1,920	753	350	171	202

Average 2006	2,182	888	424	193	225
Average 2007	1,818	888	388	209	211
Average 2008	1,315	701	260	161	167
Average 2009	905	443	167	103	116
Average 2010	1,214	480	248	131	138
Average 2011	1,408	574	309	165	131
Average 2012	1,802	673	357	166	184
Average 2013	1,689	671	353	173	140

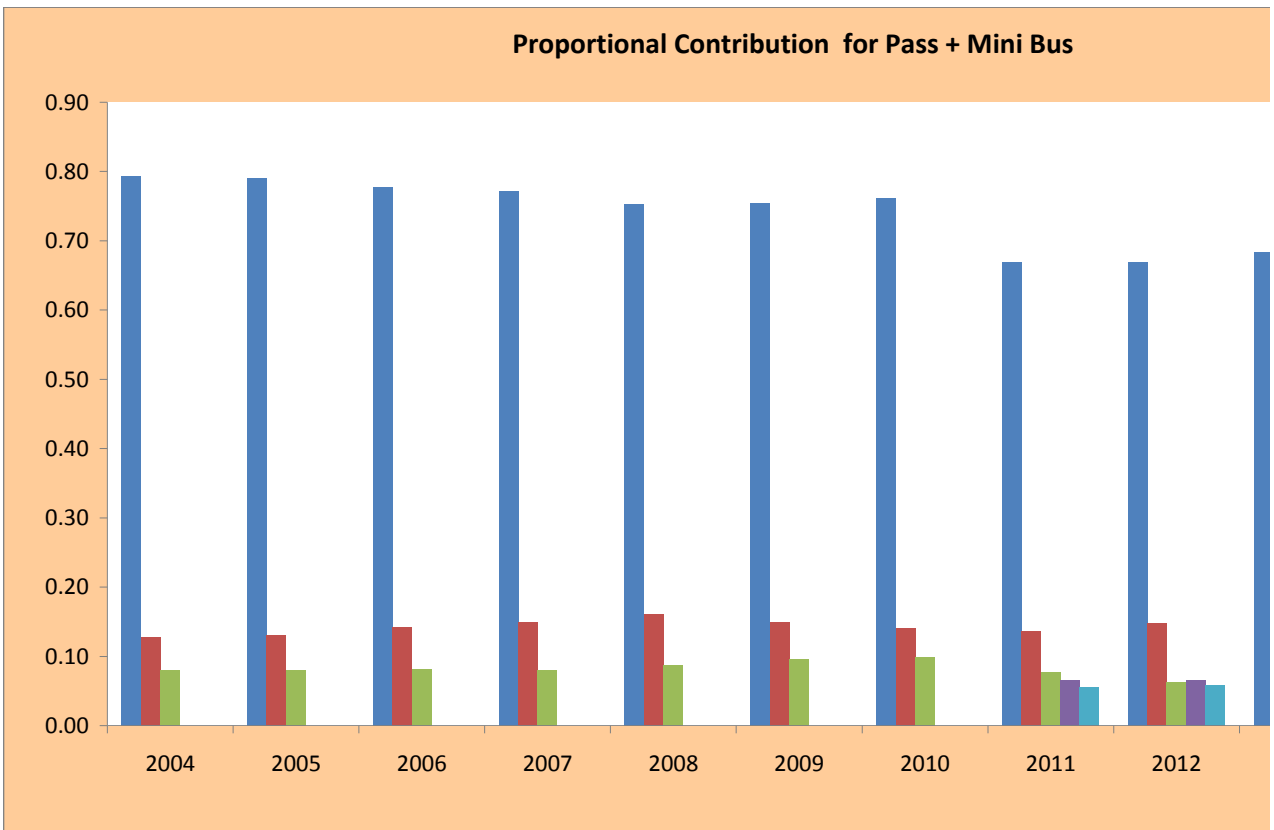
Annual Percentage Change					
	Durban		PMB		RBay
	Pass + Mini Bus Durban	L,M, H, XCV Durban	Pass + Mini Bus PMB	L,M, H, XCV PMB	Pass + Mini Bus Rbay
2004	36.07	33.83	40.18	16.86	34.49
2005	26.07	44.31	39.01	28.42	32.26
2006	13.66	17.95	20.93	12.65	11.62
2007	-16.68	0.02	-8.38	8.12	-6.19
2008	-27.67	-21.10	-32.93	-22.92	-20.77
2009	-31.19	-36.80	-35.94	-35.91	-30.54
2010	34.14	8.41	48.55	26.60	18.94
2011	15.97	19.65	24.71	26.56	-5.13
2012	28.02	17.21	15.61	0.50	40.50
2013	-6.28	-0.37	-1.21	4.42	-24.16



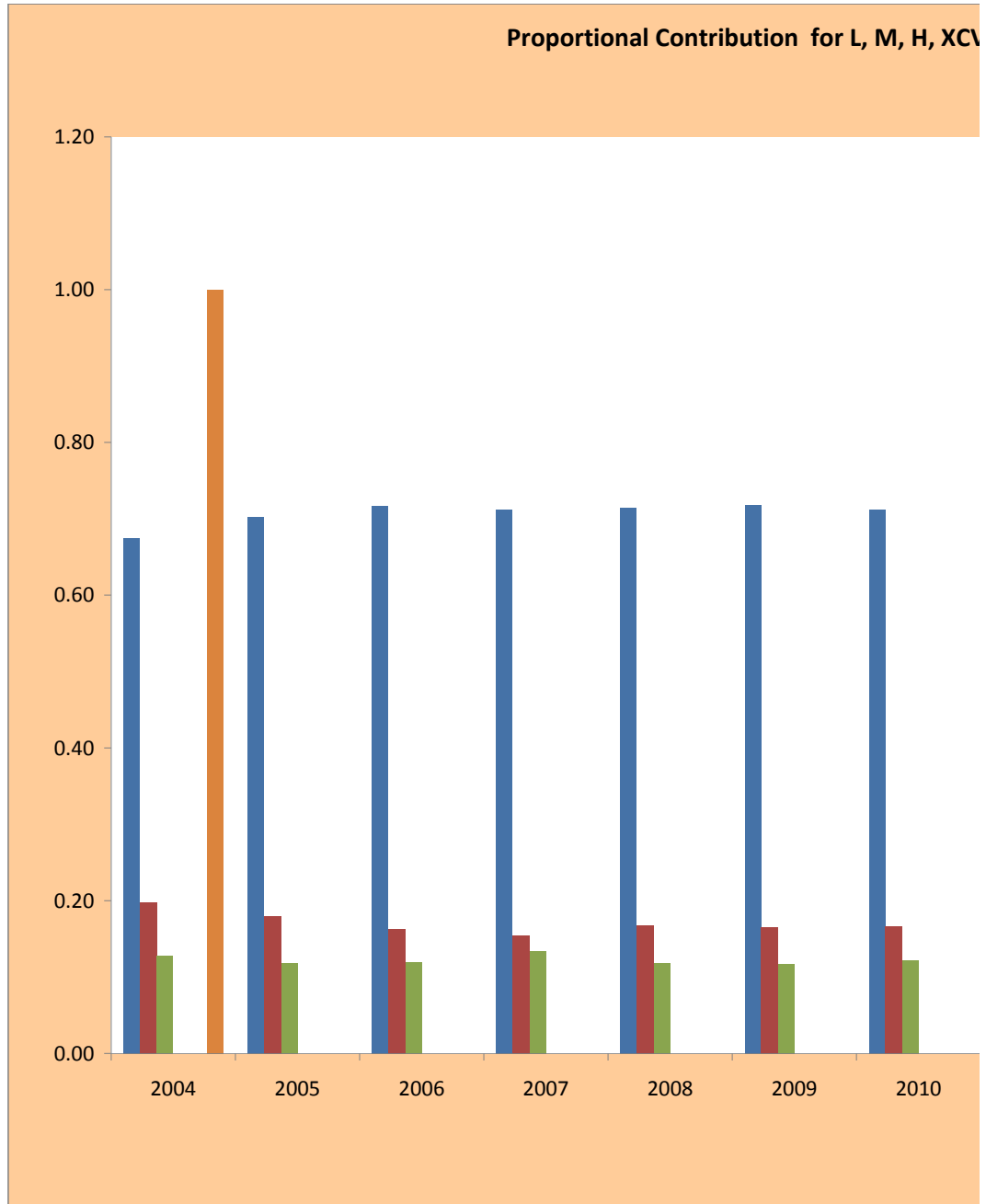


	TOTAL				
	Durban		PMB		Rba
	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus
2003	13,431	4,676	2158	1370	1,360
2004	18,275	6,258	3025	1601	1,829
2005	23,039	9,031	4205	2056	2,419
2006	26,185	10,652	5085	2316	2,700
2007	21,818	10,654	4659	2504	2,533
2008	15,781	8,406	3125	1930	2,007
2009	10,859	5,313	2002	1237	1,394
2010	14,566	5,760	2,974	1,566	1,658
2011	16,892	6,892	3,709	1,982	1,573
2012	21,625	8,078	4,288	1,992	2,210
2013	5,067	2,012	1,059	520	419

Proportional Contribution					
	Pass + Mini Bus Durban	L,M, H, XCV Durban	Pass + Mini Bus PMB	L,M, H, XCV PMB	Pass + Mini Bus Rbay
2003	0.79	0.67	0.13	0.20	0.08
2004	0.79	0.70	0.13	0.18	0.08
2005	0.78	0.72	0.14	0.16	0.08
2006	0.77	0.71	0.15	0.15	0.08
2007	0.75	0.71	0.16	0.17	0.09
2008	0.75	0.72	0.15	0.16	0.10
2009	0.76	0.71	0.14	0.17	0.10
2010	0.67	0.59	0.14	0.16	0.08
2011	0.67	0.62	0.15	0.18	0.06
2012	0.68	0.63	0.14	0.16	0.07
2013	0.69	0.64	0.14	0.17	0.06



Proportional Contribution for L, M, H, XCV



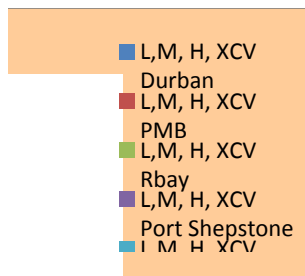
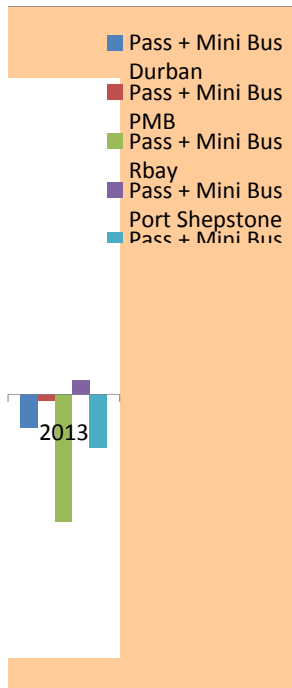
y	Port Shepstone		New Castle		Aver	
	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus
75		162	67	91	42	388
107		94	67	76	32	320
65		112	24	86	33	396
74		107	95	79	89	328
74		118	93	93	48	358
84		118	69	90	28	386
86		113	65	210	43	385
95		134	73	90	61	411
97		91	68	92	54	305
62		114	72	76	47	298
88		114	90	85	73	338
111		137	87	121	56	446
88		132	88	129	30	419
75		139	91	111	49	479
89		137	106	127	40	510
36		102	91	97	31	328
37		115	94	117	55	366
40		141	62	133	41	419
38		137	79	117	62	393
53		143	90	116	43	428
38		134	112	125	64	402
84		132	92	121	63	423
42		148	83	120	40	404
54		169	80	143	40	482
91		162	70	140	73	475
103		136	73	134	39	455
131		159	130	142	66	561
41		133	80	96	31	396
39		179	101	125	89	486
41		147	118	133	53	473
39		167	127	131	41	463
42		185	119	137	33	508
31		122	124	133	30	491
127		160	132	147	45	665
120		165	109	142	57	624
95		185	91	147	26	727
45		158	100	123	47	456
50		152	123	110	45	509
57		178	96	128	45	514

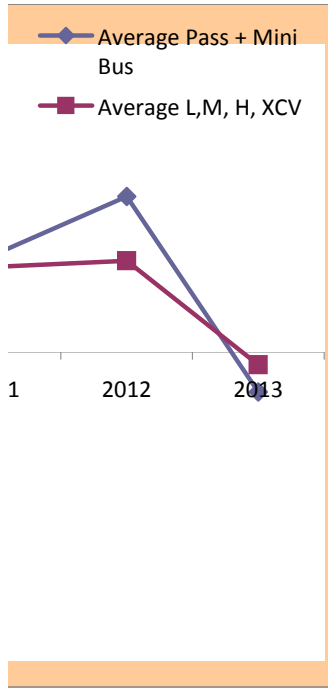
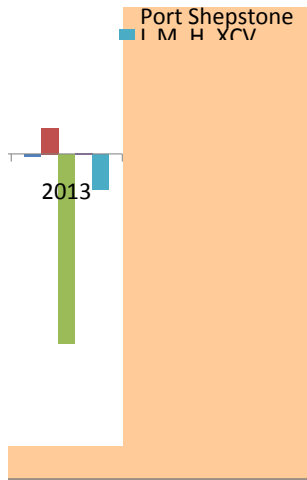
Qual Averages						
y	Port Shepstone		New Castle		Aver	
	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus	L,M, H, XCV	Pass + Mini Bus
74						471
88						642
126						824

167					944
147					806
114					581
75					396
85	118	73	99	51	363
56	136	89	121	47	421
75	158	106	134	49	527
51	163	106	120	46	493

Percentage Change

Year	Port Shepstone		New Castle		Average	
	L,M, H, XCV Rbay	Pass + Mini Bus Port Shepstone	Pass + Mini Bus New Castle	L,M, H, XCV New Castle	Average Pass + Mini Bus	
2010	19.30				36.46	
2011	42.76				28.25	
2012	33.13				14.52	
2013	-12.20				-14.60	
2014	-22.39				-27.91	
2015	-33.89				-31.84	
2016	12.49				-8.24	
2017	-33.79	15.21	22.76	22.46	-7.92	15.86
2018	33.53	16.64	19.29	10.37	4.48	25.22
2019	-32.44	2.74	0.16	-10.14	-6.00	-6.49

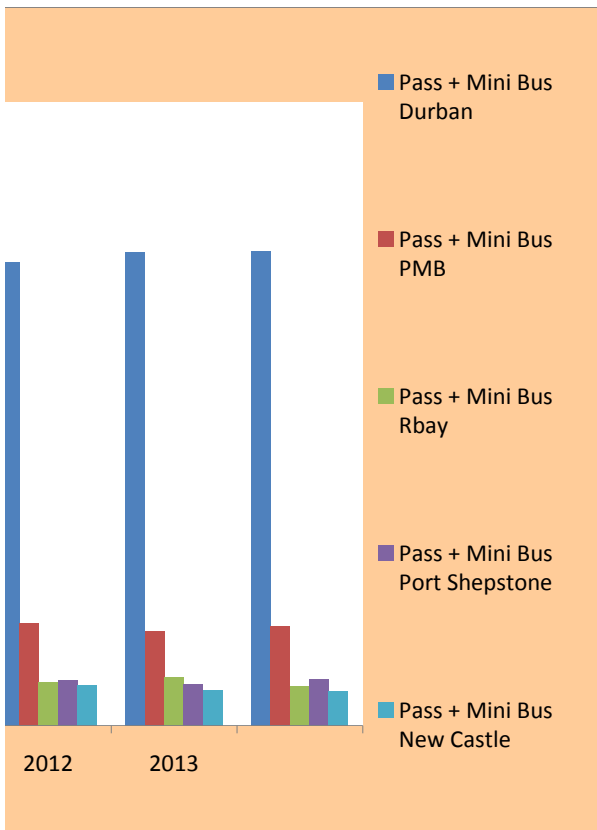




Year	Port Shepstone		New Castle			Total Pass + Mini Bus
	L, M, H, XCV	Pass + Mini Bus	L, M, H, XCV	Pass + Mini Bus	L, M, H, XCV	
2011	886					16,949
2012	1,057					23,129
2013	1,509					29,663
2014	2,009					33,970
2015	1,764					29,010
2016	1,369					20,913
2017	905					14,255
2018	1,018	1,414	870	1,189	606	21,801
2019	674	1,629	1,068	1,456	558	25,259
2020	900	1,900	1,274	1,607	583	31,630
2021	152	488	319	361	137	7,394

tion

L,M, H, XCV Rbay	Pass + Mini Bus Port Shepstone	L,M, H, XCV Port Shepstone	Pass + Mini Bus New Castle	L,M, H, XCV New Castle
0.13				
0.12				
0.12				
0.13				
0.12				
0.12				
0.12				
0.10	0.06	0.09	0.05	0.06
0.06	0.06	0.10	0.06	0.05
0.07	0.06	0.10	0.05	0.05
0.05	0.07	0.10	0.05	0.04



L, M, H, XCV

L, M, H, XCV Durban

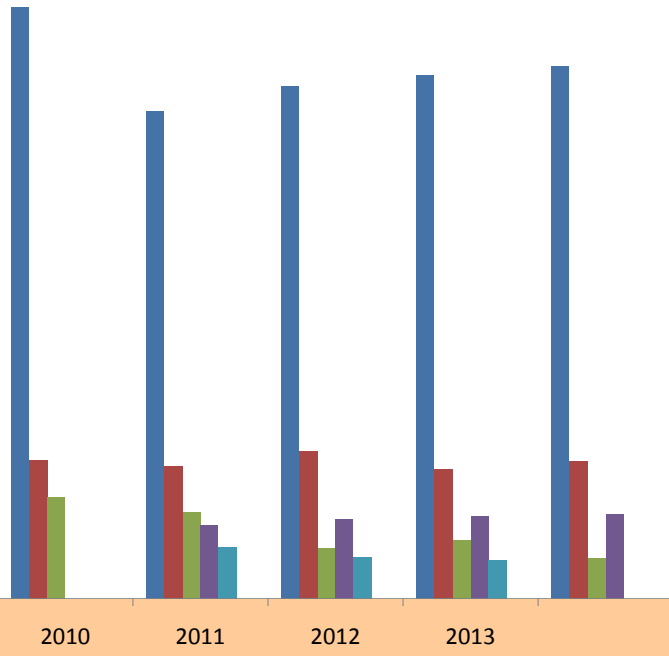
L, M, H, XCV PMB

L, M, H, XCV Rbay

L, M, H, XCV Port Shepstone

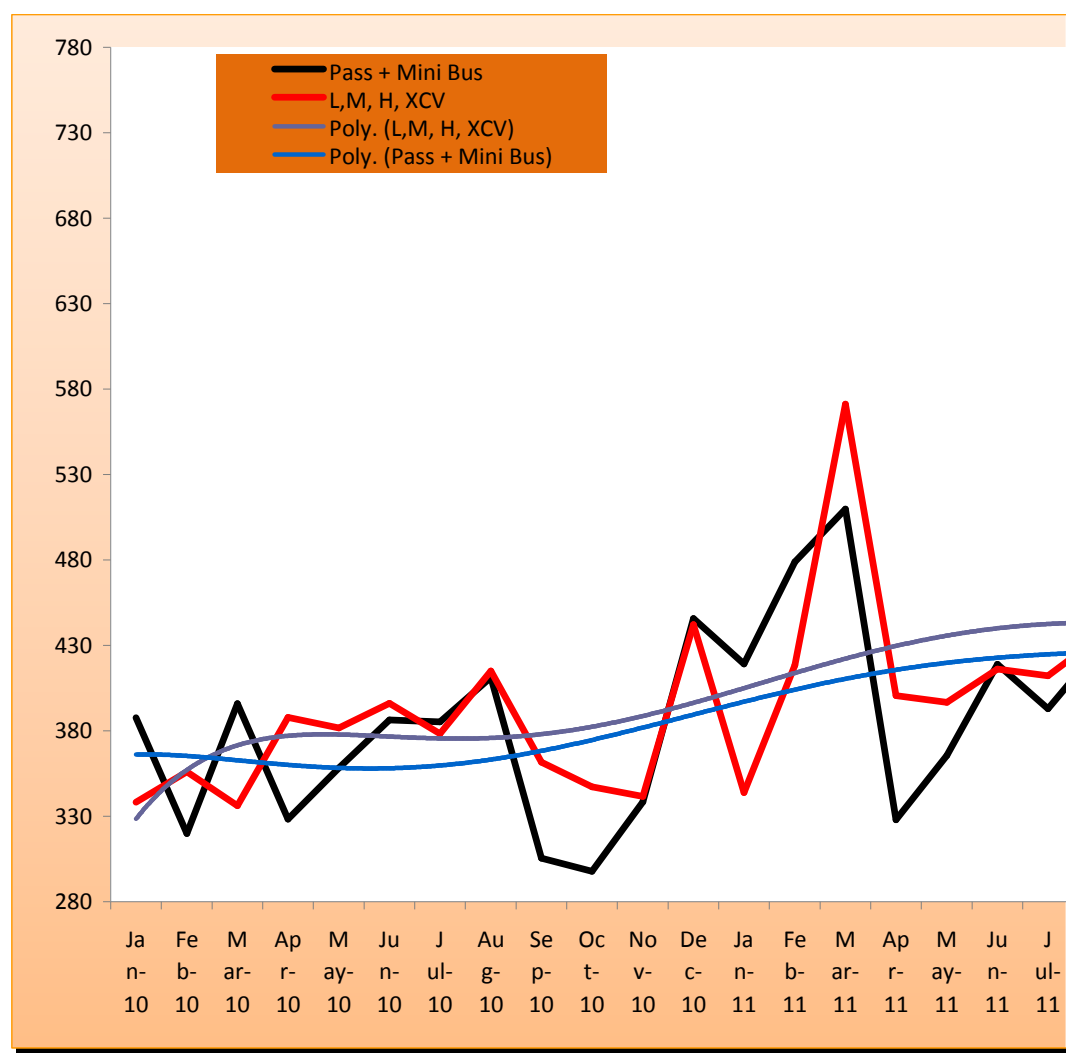
L, M, H, XCV New Castle

2013



age
L,M, H, XCV

151
157
150
169
167
172
165
179
159
154
152
188
153
180
235
173
172
179
178
186
191
211
181
196
158
193
224
174
210
199
208
192
189
296
281
241
201
214
213



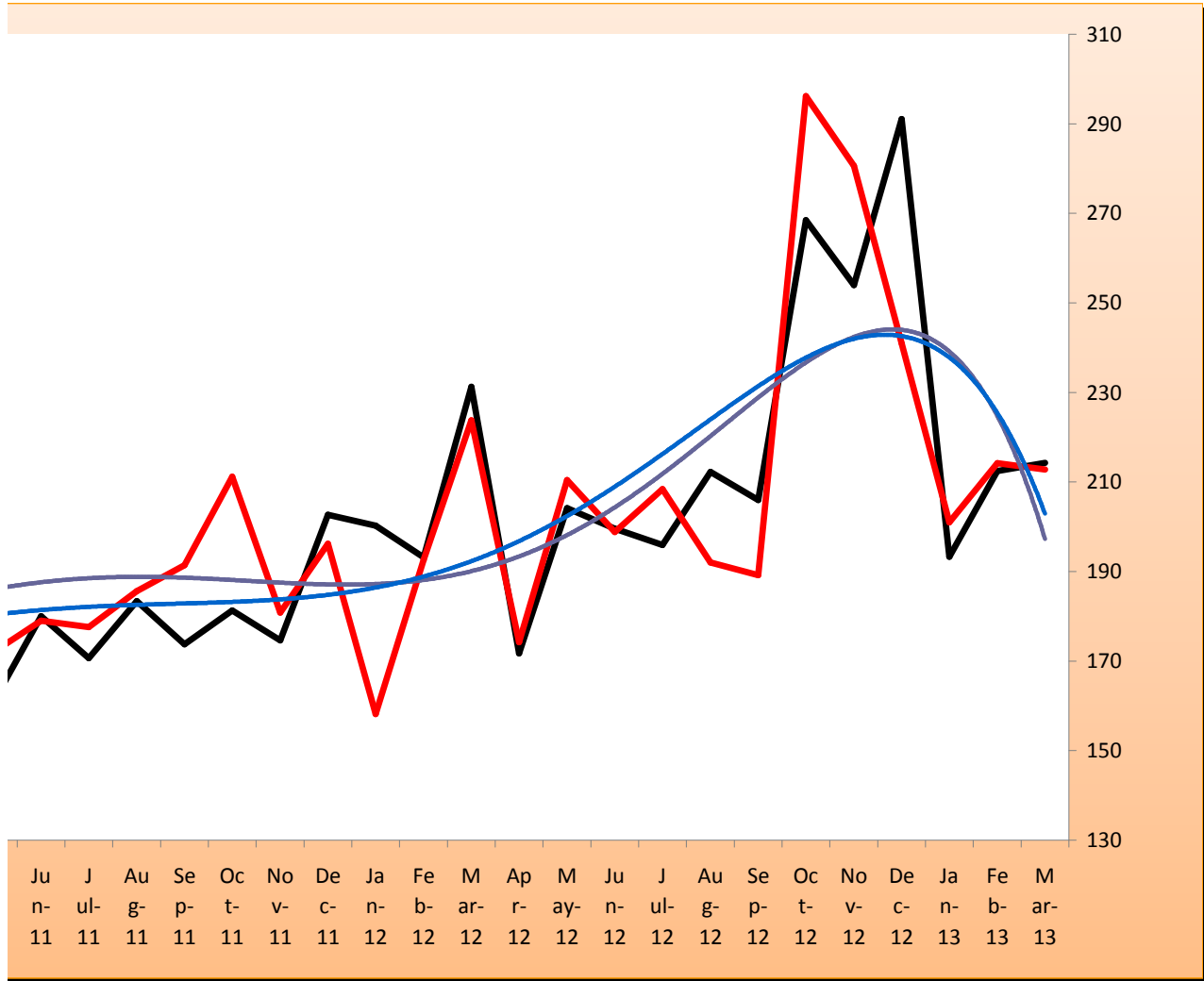
age
L,M, H, XCV
193
248
350

416
415
325
207
164
186
214
209

age
Average L,M, H,
XCV

28.62
41.27
18.90
-0.37
-21.56
-36.31
-20.97
13.79
14.79
-2.08

Total L, M, H, XCV
6,932
8,916
12,596
14,977
14,922
11,705
7,455
9,820
11,174
12,827
3,140



310

290

270

250

230

210

190

170

150

130